DEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF HAWAII

| | | Matter of the Application of |)) |
|-------|---------|--|---|
| | | | _) _) |
| For A | A Motor | r Carrier Certificate or Permit. |)) _) |
| | | | R CARRIER CERTIFICATE OR PERMIT RTATION OF PASSENGERS |
| 1. | APP | PLICANT'S FULL NAME IS: | |
| | a. | Name | |
| | | Trade name(Attach a file-stamped copy | of trade name registration) |
| | b. | Mailing address | |
| | | | Zip Code |
| | C. | Business phone | Residence phone |
| 2. | | RRESPONDENCE AND COMM ne following: | MUNICATIONS regarding this application shall be sent |
| | Nam | ne | |
| | Add | ress | |
| | | | Zip Code |

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| | 3If Applicant is represented by an attorney, please complete: | | | | | | |
|----|---|-------------------------------|-------|---|--|--|--|
| | Name of | Attorney_ | | | | | |
| | Law Firn | n | | | | | |
| | Address | | | | | | |
| | | | | Zip Code | | | |
| | Phone n | umber | | | | | |
| 3. | APPLICA | APPLICANT SEEKS AUTHORITY TO: | | | | | |
| | | | a. | institute a new operation | | | |
| | | | b. | change an existing operation (PUC No) | | | |
| | | | | (Describe the change in transportation operation.) | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 4. | APPLIC | ANT SEEK | S AUT | HORITY IN: | | | |
| | | | | a decision and order approving your application, Applicant le(s) in each classification being applied for.) | | | |
| | | | a. | 1-to-7 Passenger Vehicle Classification; | | | |
| | | | b. | 8-to-25 Passenger Vehicle Classification; | | | |
| | | | C. | Over-25 Passenger Vehicle Classification. | | | |
| | | | | | | | |

 $\hbox{IMPORTANT: Do \underline{not} count the driver's seat when determining passenger vehicle classification.}$

| 35. | APPLICANT | 「IS: | |
|-----|--------------|----------|---|
| | | | an individual |
| | | | a partnership |
| | | | a corporation |
| | | | a limited liability company |
| | (Partnership | or corpo | prate applicants must complete Exhibit A.) |
| 6. | TRANSPORT | TATION | SERVICES will be: |
| | a. | perfor | med on the island(s) of: |
| | | | Kauai |
| | | | Oahu |
| | | | Maui |
| | | | Lanai |
| | | | Molokai |
| | | | Hawaii |
| | b. | perfor | med for: |
| | | | the entire island. |
| | | | only a portion of an island. (State specifically where the services will be provided such as district or points served.) |
| | | | |
| | | | (If service is limited, attach a map or sketch of the area to be served. If necessary, show present and proposed operations using distinctive coloring or marking.) |

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| 7. | a. | Applicant red | quests a | authority to provide transportation services for a for-hire basis |
|-----|----------------|--|----------|--|
| | | | comr | mon carrier |
| | | | contr | act carrier |
| | b. | | | for a contract carrier permit , list each person or company to a copy of each contract or agreement. |
| | | <u>Name</u> | | <u>Address</u> |
| | | | | |
| | | | | |
| 8. | propo Vehic | osed service. | Attach | o use approximately motor vehicles in the specific information regarding each vehicle on Exhibit B , o attach a copy of the certificate of ownership or registration |
| 9. | contr | | ment v | r indirectly affiliated with, controlled by, or under common with any other motor carrier subject to the provisions of ed Statutes? |
| | | | Yes | |
| | | | No | |
| | | es", provide sp sh it as an exhi | | nformation of the affiliation with another motor carrier, and is application. |
| 10. | APPL | _ICANT will: | | |
| | | | a. | Join and participate in the published tariff of: |
| | | | | Western Motor Tariff Bureau, Inc. |
| | | | | Hawaii State Certified Common Carriers Association, Inc. |
| | | | b. | Not participate in a tariff bureau. Attach as an exhibit to the application, a proposed tariff that contains the rates or fares proposed to be charged and the rules and regulations governing service. |

| 11. | applica | CANT is fit, willing, and able to properly perform the service proposed in this ation. Applicant has the experience, facilities, and financial security to provide the es proposed in this application as follows: |
|-----|---------|---|
| | a. | Experience: |
| | | State the transportation experience of Applicant, such as driving, managing, dispatching, overall knowledge of the transportation industry and length of residence in the State of Hawaii. List key personnel responsible for operation of the proposed operation and their qualifications. |
| | | |
| | h | Facilities |
| | b. | Facilities: |
| | | State the character and location of physical facilities to be used in the proposed operation. State whether facilities are owned or will be leased or rented. (Indicate if you will be operating from your residence.) |
| | | |
| | C. | Financial security: |
| | | Is applicant able to secure sufficient amounts of surety bonds, policies of insurance, or other securities for the protection of the public in such reasonable amounts as the commission may require? |
| | | □ Yes |
| | | □ No |
| | | If "Yes", provide the following: |
| | | Insurance company |
| | | Name of agent |
| | | Phone no |

12. TO BE COMPLETED BY APPLICANTS

13.

14.

| a. | COMMON CARRIER CERTIFICATES: |
|-----------------------------------|---|
| | Provide the reasons that the proposed service as a common carrier is or will be required by the present and future public convenience and necessity. Attach copies of letters from prospective customers that support the application. |
| | |
| b. | CONTRACT CARRIER PERMITS: |
| | Provide the reasons that the proposed service of a contract carrier is consistent with the public interest and transportation policy. |
| | |
| | CANT understands that the filing of this application does not, in itself, constitute ty to operate as a common or contract carrier. |
| order a | EFORE, Applicant prays that the PUBLIC UTILITIES COMMISSION enter an approving and authorizing this application with the terms and conditions and other eations as the commission finds to be just and reasonable. |
| verify to matters therein Applica | CANT certifies that in such capacity, he/she is qualified and authorized to file and his application; and that he/she has carefully examined all the statements and scontained in the application; that all such statements made and matters set forth are true and correct to the best of his/her knowledge, information, and belief. Int further states that the application is made in good faith and with the intention of ting evidence in support of each statement in the application. |
| electro shall ha | CANT further certifies that the use of Applicant's login and password in the nic filing of this document constitutes Applicant's signature for all purposes, and ave the same force and effect as if Applicant had affixed his or her signature on a copy of the document being filed. |
| DATE | O this day of, 20 |

(Signature of Applicant in black ink)

<u>OATH</u>

| County of) SS | |
|--|---|
| State of | |
| (Nan | ne of Applicant), being duly sworn, states that |
| he/she files this application as | (indicate whether |
| owner or attorney, or list title if officer or other | r authorized representative of applicant), that in |
| such capacity, he/she is qualified and authori | zed to file and verify this application; and that |
| he/she has carefully examined all the statemer | nts and matters contained in the application; that |
| all such statements made and matters set forth | therein are true and correct to the best of his/her |
| knowledge, information, and belief. Affiant fur | ther states that the application is made in good |
| faith and with the intention of presenting e | vidence in support of each statement in the |
| application. | |
| | |
| | |
| | (Signature in black ink) |
| | |
| Subscribed and sworn to before me this | |
| | |
| day of | |
| | |
| Notary Public, State of | |
| My commission expires: | |

CERTIFICATE OF SERVICE

I hereby certify that I served a copy of the foregoing application, together with this Certificate of Service, by mailing a copy by United States mail, postage prepaid, to the following:

HAWAII TRANSPORTATION ASSOCIATION P.O. Box 30166 Honolulu, HI 96820

WESTERN MOTOR TARIFF BUREAU, INC. P.O. Box 30268 Honolulu, HI 96820

OAHU PASSENGER CARRIER ONLY:

HAWAII STATE CERTIFIED COMMON CARRIERS ASSOCIATION 812 Queen St.
Honolulu, HI 96813

I hereby further certify that <u>TWO (2) COPIES</u> of this application, together with this Certificate of Service, have been served by United States mail, postage prepaid to:

DIVISION OF CONSUMER ADVOCACY DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS P.O. Box 541 Honolulu, HI 96809

| DATED thisday of | , 20 |
|------------------|--------------------------|
| | |
| | |
| | |
| | (Signature in black ink) |

EXHIBIT A

PARTNERSHIP OR CORPORATION INFORMATION (Page 1 of 2)

| Partnership | o or corporate applicar | nts: | | | | | | |
|-------------|---------------------------------|--|----------------------------|-------------------------------|--|--|--|--|
| 1. | Registered or Inco | prporated in the State of _ | | | | | | |
| 2. | Date of Registration | on | | | | | | |
| 3. | ATTACH copies of | ATTACH copies of Articles of Incorporation or Partnership Agreement. | | | | | | |
| 4. | Partnerships: | | | | | | | |
| | The name and respartnership is: | idence address of each p | partner and percent intere | est held in the | | | | |
| <u>Name</u> | | <u>Address</u> | | % Interest | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 5. | Corporations: | | | | | | | |
| | a. The followi | ng persons are the office | rs and directors of the co | rporation: | | | | |
| Name and | <u>Office</u> | <u>Address</u> | Shar <u>Number</u> | res Held <u>% Interest</u> | | | | |
| | | _ | | | | | | |
| | | | | | | | | |
| | | _ | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

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EXHIBIT A

PARTNERSHIP OR CORPORATION INFORMATION (Page 2 of 2)

| | b. | | | stockholders of the an 10, list major stock | holders.) |
|----|---------|---------------|--------------------|---|---|
| | | | | | |
| | | | | | |
| | | | | | |
| | C. | Authorized of | capitalization: | | \$ |
| | | Par value pe | er share: | | \$ |
| | | Authorized r | no. of shares: | | |
| | | Total stock i | ssued: | | |
| 6. | | | | of the corporation of a rs in the State of Haw | any of the partners hold vaii or other states: |
| | | | Yes | | |
| | | | No | | |
| | in whic | | t interest is held | | e name of the company rest held in each listed |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

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EXHIBIT B

| Name/dba | | |
|-------------------------------|-------------------|--|
| □ New Application: Docket No. | □ Update: PUC No. | |

VEHICLE INVENTORY LIST

| Year | Make and Body Type | License No. | Vin/Serial No. | Seating Capacity* | Leased or Own |
|------|--------------------|-------------|----------------|----------------------|---------------------|
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
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| | | | | | |
| | | | | | |
| | | | | | |

*Note: Seating Capacity required for passenger carriers.

 $\label{eq:local_problem} \mbox{IMPORTANT: Do } \underline{\mbox{not}} \mbox{ count the driver's seat when determining passenger vehicle classification.}$

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EXHIBIT C

BALANCE SHEET

| As c | of | , 20 | |
|------------------------|----|------|--|
| | | | |
| APPLICANT: ADDRESS: | | | |
| (DDI(200 | | | |

ASSETS: (Use Whole Dollars)

| ASSETS: | (Use Whole Dollars) | | |
|----------------------------|------------------------------------|-----------------|--|
| 1. Cash | | | |
| 2. Accounts Receivable | | | |
| 2a. Due from officers | | | |
| 2b. Due from others (| Describe on Separate Sheet) | | |
| 2c. Total Accounts F | Receivable (Add Lines 2a and 2b) | | |
| 3. Fixed Assets (Exhibit | D, Line 5, Col. 3) | | |
| 4. Investments | | | |
| 5. Prepayments - depos | its, prepaid insurance, etc. | | |
| 6. Other (Describe): | | | |
| 7. | | | |
| 8. | | | |
| 9. | | | |
| 10. | | | |
| | | | |
| 11. TOTAL ASSE | ETS (Add Lines 1, 2c, 3 to 10) | | |
| LIABILITIES & OWN | | | |
| Liabilities: | | | |
| 12. Accounts Payable | | | |
| 13. Taxes Payable | | | |
| 14. Loans Payable (Exh | nibit E, Line 3, Col. 4) | | |
| 15. Other Liabilities (Des | scribe on Exhibit E, Line 4) | | |
| 16. TOTAL LIABII | LITIES Add Lines 12 to 15 | | |
| Owners' Equity: | | | |
| 17. Capital Stock | (Corporation Only) | | |
| 18. Paid in Capital | (Corporation Only) | | |
| 19. Retained Earnings | (Corporation Only) | | |
| 20. Owners' Equity | (Proprietorships & Partnerships) | | |
| 21. TOTAL OWN | ERS' EQUITY (Add Lines 17 to 20) | | |
| | . (| | |
| 22 TOTALLIAD | II ITIES 9 OWNEDS EOUTV. /٨તના: | oc 16 and 21) | |
| 22. TOTAL LIAB | ILITIES & OWNERS' EQUITY: (Add Lin | ies io aliu zi) | |

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EXHIBIT D

FIXED ASSETS SCHEDULE

| As | s of | , 20 |) | |
|------------------------|------|------|---|--|
| APPLICANT: ADDRESS: | | | | |

| | (Use Whole Dollars) | | | |
|--|---------------------|--------------|---------------------|--|
| | (1) | (2) | (3) | |
| | Original | Accumulated | Net | |
| Description | Cost | Depreciation | (Col.1 less Col. 2) | |
| 1. PUC Vehicles (Auto/Truck/Van/Etc.): | | | | |
| (List Each Vehicle Separately - if there are more | | | | |
| vehicles, provide information on a separate sheet) | | | | |
| 1a. | | | | |
| 1b. | | | | |
| 1c. | | | | |
| 1d. | | | | |
| 1e. | | | | |
| 1f. | | | | |
| 1g. | | | | |
| 1h. | | | | |
| 2. Non-PUC Vehicles | | | | |
| 3. Land, Buildings & Improvements | | | | |
| 4. Other Fixed Assets (Describe) | | | | |
| 4a. | | | | |
| 4b. | | | | |
| 4c. | | | | |
| 4d. | | | | |
| 4e. | | | | |
| 5. Total (Add Lines 1a to 4e) | | | * | |

^{*}Transfer Line 5, Col. 3 to Line 3 of Balance Sheet, Exhibit C.

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EXHIBIT E

LOANS PAYABLE SCHEDULE

| As of | , 20 |
|------------|---------------------|
| APPLICANT: | |
| ADDRESS: | |
| | (Use Whole Dollars) |

| | (Ose Whole Dollars) | | | |
|-------------------------------|---------------------|----------------|-----------------|----------------|
| | (1) Date of | (2) Term of | (3) Original | (4) Balance |
| Name of Lender/Type of Loan | Loan | Loan | Amount | Due |
| Loans from Officers/Partners | | | | |
| 1a. | | | | |
| 1b. | | | | |
| 1c. | | | | |
| 2. Other Loans (Describe) | | | | |
| 2a. | | | | |
| 2b. | | | | |
| 2c. | | | | |
| 2d. | | | | |
| 2e. | | | | |
| 2f. | | | | |
| 2g. | | | | |
| 2h. | | | | |
| 2i. | | | | |
| 2j. | | | | |
| 3. Total (Add Lines 1a to 2j) | | | | * |

^{*}Transfer Line 3, Col. 4, to Line 14 of Balance Sheet, Exhibit C.

OTHER LIABILITIES (Describe below):

| 4a. | |
|-------------------------------|---|
| 4b. | |
| 4c. | |
| 4d. | |
| 4e. | |
| 4f. | |
| 4g. | |
| 4h. | |
| 4i. | |
| 4j. | |
| 4. Total (Add Lines 4a to 4j) | * |

^{*}Transfer Line 4 to Line 15 of Balance Sheet, Exhibit C.

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EXHIBIT F

PROJECTED PUC OPERATING REVENUES AND STATISTICS

| For the 12 Month Period Ending | , 20 |
|--------------------------------|------|
| | |
| | |
| APPLICANT: | |
| ADDRESS: | |
| | |
| ISLAND: | |

(Use Whole Dollars)

| | (Goo Whole Bellare) | | | |
|------------------------------|---------------------|---------|------------|-----------|
| | (1) | (2) | (3) | (4) |
| | PUC | Average | | |
| | Operating | Tariff | Number of | Number of |
| Description | Revenues | Rate | Passengers | Trips |
| 1. Tour | | | | |
| 2. Transfer | | | | |
| 3. Shuttle | | | | |
| 4. | | | | |
| 5. | | | | |
| 6. | | | | |
| 7. | | | | |
| 8. | | | | |
| 9. | | | | |
| 10. Total (Add Lines 1 to 9) | * | | | |

^{*} Transfer Line 10, Col. 1, to Line 1 of Projected Income Statement, Exhibit G.

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EXHIBIT G

PROJECTED INCOME STATEMENT

| For the 12 Month Period B | Ending | , 20 |
|---------------------------|--------|------|
| APPLICANT: | | |
| ADDRESS: | | |
| | | |

(Use Whole Dollars)

| (Use whole Dollars) | | |
|--|--------|-------|
| DESCRIPTION | AMOUNT | TOTAL |
| Total Operating Revenues (Exhibit F, Line 10) | | |
| Operating Expenses: | | |
| 2. Advertising | | |
| 3. Dues & License | | |
| 4a. Equipment Rental - Leased Vehicles | | |
| 4b. Equipment Rental - Others | | |
| 5. Fuel & Oil | | |
| 6. Insurance | | |
| 7. Legal & Accounting | | |
| 8. Office Supplies | | |
| 9. Payroll - Drivers | | |
| 10. Payroll - Others | | |
| 11. Payroll Taxes & Fringe Benefits | | |
| 12. Rent - Office/Terminal | | |
| 13. Repairs & Maintenance - Auto | | |
| 14. Telephone/Utilities | | |
| 15. PUC Motor Carrier Fee (Multiply Gross Revenues (Line 1) by .25% (.0025)) | | |
| 16. General Excise Tax | | |
| (Multiply Gross Revenues (Line 1) by 4% (.04)) (4.5% Oahu only) | | |
| 17. Airport Transfer Fee (See Instructions for Exhibit G) | | |
| 18a. Depreciation - PUC Vehicles | | |
| 18b. Depreciation - Other Fixed Assets | | |
| 19. Other Expenses (Describe): | | |
| 20. | | |
| 21. | | |
| 22. | | |
| 23. | | |
| 24. | | |
| 25. Total Operating Expenses (Add Lines 2 to 24) | | |
| 26. OPERATING INCOME (Line 1 less Line 25) | | |
| 27. OPERATING RATIO (Line 25 divided by Line 1) | | % |
| | | |
| 28. Non - PUC Income (Describe on separate sheet) | | |
| 29. NET INCOME BEFORE INCOME TAXES (Line 26 plus line 28) | | |

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