From: Carl Guhl <<u>cguhl@goldenstatefoods.com</u>> Sent: Thursday, April 30, 2020 7:44 AM To: PUC <<u>puc@hawaii.gov</u>> Subject: [EXTERNAL] YB sailing cancelations

To whom it may concern – PUC of Hawaii,

We are hearing Young Brothers is trying to cancel two sailings....one to Maui and one to the Big Island. This will impact Golden State Foods dramatically and our two customers McDonald's and Starbucks who need these sailings for fresh produce and other short shelf life items.

If you have to cancel, We would prefer canceling the Kawaihae end of week sailing than the Hilo front end of the week sailing.

(Because currently you have landings on the Big island of Mon/Tues/Thurs/Fri and now it would be lopsided......Mon/Tues/Thurs/Fri)

It also impacts the sailings of the new Big Island Dairy heading back to Oahu with their product for Starbucks.

We are also hearing that Young Brothers feels if the PUC does not say yes or no....they will implement due to "implied consent".

Mahalo,

Carl Guhl – General Manager – Golden State Foods

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