

DAVID Y. IGE
GOVERNOR

JOSH B. GREEN
LT. GOVERNOR



STATE OF HAWAII
PUBLIC UTILITIES COMMISSION
465 S. KING STREET, #103
HONOLULU, HAWAII 96813

JAMES P. GRIFFIN
CHAIR

JENNIFER M. POTTER
COMMISSIONER

LEODOLOFF R. ASUNCION, JR.
COMMISSIONER

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Website: puc.hawaii.gov
E-mail: puc@hawaii.gov

August 24, 2020

Dear Young Brothers Working Group Participants:

Thank you again for your participation in our first Water Carriers Working Group meeting on July 31, 2020.

Please save the date for the next Working Group meeting:

Thursday, September 17, 2020

1:30 – 3:30 p.m.

Virtual meeting via Zoom

(A Zoom meeting invitation will be emailed to participants by September 3.)

Also, in preparation for the next meeting, we ask each participant to complete the following by the due dates indicated:

- Review the Group Memory (minutes) from the first meeting prior to our next meeting on September 17. The Group Memory was sent to you via email on August 7, 2020.
- (We are currently setting up SharePoint, an online repository for our meeting materials. More information about this will be provided once it is set up.)
- Review draft Rules of Operation for the Working Group so we can make appropriate changes and then accept them on September 17.
- Submit your constituency's top three current needs and their desirable elements of an efficient and effective water carrier system **no later than Thursday, September 3 to [REDACTED]**. Remember, in your role as a representative, we hope you will be able to do some informal polling of your constituency (e.g., shippers were mentioned at the last meeting).
- As discussed at our last meeting, we will be scheduling future Working Group meetings. Indicate your preference by completing the following Doodle poll **no later than Thursday, September 3:**
- [https://doodle.com/poll/\[REDACTED\]](https://doodle.com/poll/[REDACTED])
 - o Type in your name and select your preferred meeting times (with a green checkmark). To increase our chances of finding a common time for all or most members, can you also indicate any meeting times you do not prefer but can be available for (with a yellow checkmark in parenthesis). For any times and dates that you cannot make, please leave the checkbox blank.

Young Brothers Working Group Participants
August 24, 2020
Page 2

- If you wish to update your availability, you can click on the link and click on the blue pencil next to your name to uncheck or change the color of the checkmark by clicking on the respective box.

By September 10, we will send all participants the meeting agenda and Zoom link to join the meeting. We will also include PowerPoint presentations from each of the September 17 presenters and everyone's needs/desired elements formatted so common themes are identified. All participants should review these materials before the meeting so that you can ask questions, provide feedback and be prepared for our discussions.

Please let me know if you have any questions or concerns. We look forward to another productive meeting.

Sincerely,

A handwritten signature in black ink, appearing to read 'LRA', with a stylized flourish at the end.

Leodoloff (Leo) R. Asuncion
Commissioner

LRA:sl

AGENDA

WATER CARRIERS WORKING GROUP MEETING SEPTEMBER 17, 2020 1:30 – 3:30 PM VIA ZOOM CONFERENCE MEETING

<https://zoom.us/j/>

Meeting ID: [REDACTED]

Passcode: [REDACTED]

- I. Welcome
- II. Housekeeping – 10 minutes
 - a. Corrections to Group Memory from July 31st meeting solicited.
 - b. HRS Chapter 92 implications.
 - c. Addressing members within Zoom platform
- III. Discussion and final acceptance of the Draft Rules of Operation – 10 minutes
 - a. Changes to Rules will be shared and discussed. When appropriate, adjustments will be made to the Rules.
 - b. WG will accept final version.
- IV. Announce the regular, monthly meeting dates through Dec. 2021 – 5 minutes
 - a. If a common date couldn't be found, we will negotiate on a date that works best for everyone.
- V. Presentation on Needs/Desired Elements
 - a. Presentation of findings – 10 minutes
 - b. Discussion of findings/implications for the work of the WG – 20 minutes
- VI. Presentations from State agencies and YB
 - a. Presentations by HDOT, PUC, DCA – 20 minutes, Q & A – 15
 - b. Presentation by YB – 15 minutes, Q & A – 15
- VII. PowerPoint Presentation of outcome of the rate increase hearing – 10 minutes
- VIII. Presentation on the use of SharePoint – if time permits
- IX. Evaluation of meeting – 5 minutes
- X. Conclude

PUC Water Carriers Working Group Meeting – July 31, 2020

(Virtually via WebEx)

Meeting Attendees (in alphabetical order)

Name	Title	Company
Jay Ana	President	Young Brothers, LLC
Jesse Andrade	ILWU Member/YB Chairman of the Board	International Longshore and Warehouse Union, Local 142
Henry J.C. Aquino	Representative	House District 38 / Chair, House Committee on Transportation
Leodoloff (Leo) R. Asuncion	Commissioner	Public Utilities Commission
Catherine Awakuni Colón	Director	Department of Commerce and Consumer Affairs
Derek J. Chow	Deputy Director	Department of Transportation, Harbors Division
Stacey Crivello	Community Liaison	Maui County Mayor's Office
Mary Alice Evans	Director, Office of Planning	Department of Business, Economic Development & Tourism
James P. Griffin	Chair	Public Utilities Commission
Justin Gruenstein	Deputy	City and County of Honolulu – Mayor's Office of Climate Change, Sustainability and Resiliency (CCSR)
William "Baba" Haole IV	Division Director of Hawaii Longshore Division	International Longshore and Warehouse Union, Local 142
Steve Hunt	Deputy Finance Director	Hawaii County
Lorraine R. Inouye	Senator	Senate District 4 / Chair, Senate Committee on Transportation
Gilbert S.C. Keith-Agaran	Senator	Senate District 5 / Senate President designee
Chris Martin	Director of Operations	Young Brothers
Mike McCartney	Director	Department of Business, Economic Development & Tourism
Kris Nakagawa	Vice President of External and Legal Affairs	Young Brothers

Mark M. Nakashima	Representative	House District 1 / House Speaker designee
Dean Nishina	Executive Director / Consumer Advocate	Department of Commerce & Consumer Affairs – Division of Consumer Advocacy
Phyllis Shimabukuro-Geiser	Chairperson	Department of Agriculture
Michael P. Victorino	Mayor	Maui County
Stephen Terada		City and County of Honolulu – CARES Act Community Programming and Outreach
Michael Dahilig	Managing Director	Kauai County – Office of the Mayor
Lisa Hiraoka	Analyst	Department of Commerce & Consumer Affairs – Division of Consumer Advocacy
Jade Butay	Director	Department of Transportation
Public Utilities Commission Staff		
Jodi Endo Chai	Executive Officer	Public Utilities Commission
Amanda Hustrulid	Legal Assistant	Public Utilities Commission
Caroline C. Ishida	Chief Counsel	Public Utilities Commission
Jan Mulvey	Administrative Services Officer	Public Utilities Commission
Andrew Okabe	Utility Analyst	Public Utilities Commission
David Parsons	Chief of Policy and Research	Public Utilities Commission
David M. Takashima	Network Administrator	Public Utilities Commission
Independent Facilitation		
Donna R. Ching	Facilitator	Pacific Center for Collaboration
Jennifer Cornish Creed	Recorder	Hawai'i Alliance for Nonprofit Organizations (Director of Professional Development)

Welcome

PUC Commissioner Leo Asuncion welcomed attendees and thanked them for attending this first meeting of the Water Carriers Working Group.

Expectations

Facilitator Dr. Donna Ching asked all participants to introduce themselves and share their expectations for the Working Group. She introduced herself as a retired extension specialist from the College of Tropical Agriculture and Human Resources at the University of Hawaii

and as a consultant who provides leadership and facilitation training and facilitates strategic planning efforts.

Donna's Note: Most comments in this document are not attributed to specific participants in order to maintain impartiality in the group memory (GM).

- I want to make sure the service continues to our two ports (Maui and Moloka'i). We depend on their services.
- I want to come up with a viable solution for continued long-term service.
- I'm representing the Mayor of the City & County of Honolulu. I want to ensure we have continued interisland service. Neighbor island businesses rely on goods to come from Oahu.
- I'm from Maui. I want resolution; to be assured that we aren't going to always be on edge if Young Brothers says they can no longer provide inter-island waterway services.
- I'm from Hawai'i Island. I want to make sure there is stable service to Hilo and Kawaihae ports. I want to have a better understanding of and transparency around the relationship of the parent company and Young Brothers.
- I'm looking at the mid- to long-term solutions that will help our interisland water carriers, including from a financial standpoint – to provide services within the tariff.
- At DCCA I represent consumers' interests to the PUC. I want to ensure we continue to have affordable, reliable services between the islands.
- We want to make sure we continue to have reliable service for everyone in these challenging times.
- My participation is to help provide operational insights and limitations, as landlord to all harbors in Hawaii. I'd like to help the Working Group find a balanced approach to a sustainable solution.
- I'm concerned about ensuring interisland service at affordable rates for our farmers, ranchers and growers. I also hope that through this process, Young Brothers can become stable so we have affordable rates and unrestricted service.
- My interest, as sponsor of the resolution that started this Working Group, is to ensure that we continue services, including to both Hawai'i Island ports. I'd like services twice a week. Kawaihae port is in my district. I want to continue services for our long-haul ports on Lāna'i, Moloka'i, Maui and Hawai'i Island. We're all in this together. My hope is that we have reliable and continued services.
- Donna: I'd like to provide an insight at this point. All of you are on this Working Group to represent a constituency or you have an expertise we need. As we move toward working on recommendations, I'm going to ask you to take a step back from the perspective you represent to think about what is best for our State and its citizens. In other words, I'm going to ask you to think about accommodating the needs of others as we try to reach an outcome that all of us can live with and support.
- I want to see continued service with little to no disruption to neighbor islands.
- Maui stands ready to help. We know the importance of what Young Brothers brings to the state. However, we must have complete confidence in the financial investment; we have to be sure that public funds are going to be used in the right manner. We

need financial disclosures and transparency. I'm willing to work with everyone. These services are the lifeline of this County and the entire state.

- We want to be able to continue to provide vital services to the state as a whole.
- We need some kind of resolution going forward. If we don't come to resolution for Young Brothers to continue service – it will impact our ILWU members and the entire community (which is our families).

Overview and Context

Commissioner Asuncion shared that the Water Carriers Working Group was initiated by SR 125, SD1. He provided an overview of the handouts that had been shared in advance of the meeting:

- a) SR 125 SD 1
- b) Declaration of policy
- c) Order No. 37161 - Instituting an Emergency Investigative Proceeding Regarding YB, LLC's Financial Condition

These three documents were shared as background materials. Order 37161 in PUC Docket 2020-0084 instituted the Emergency Investigative Proceedings about Young Brothers' financial situation (filed June 2, 2020). We were looking for quick solutions for their financial condition at that time. HRS 271G-2 Declaration of policy governs the regulation of water carriers in Hawaii under jurisdiction of PUC – describes how to govern in a fair manner and have fair decisions.

SR 125 included two tasks for the Working Group: 1) Recommend mid- and long-term solutions to balance the need for continuous interisland service throughout the state with the financial sustainability of the water carriers, and 2) submit a final report of our findings, including any legislation, no later than 20 days prior to convening of the regular Legislative session in 2022.

As we get into discussions, there might be “low hanging fruit” that we can implement more quickly than through legislation so we want to look at those items too. We don't need to wait until the 2022 session. Let's ask ourselves, “What are the truly mid-term and long-term items” but with the caveat that we may have ready-to-go items that might be doable in the short term (within 6 months) and would serve the progress of this Working Group.

Commissioner Asuncion defined mid-term as 3-5 years out; long-term as beyond 5 years. He asked if the group had any questions or comments on the documents or context. The following discussion resulted.

Q = Question, A = Answer, C = Comment

C: I was going to suggest the concept of low hanging fruit as well. You're ahead of the game. I want to work as hard as we can and not wait until final reporting in 2022. I know there are

other urgent issues and work before the PUC. I support doing as much as we can on this within the next 5-6 months.

C: Echo what Commissioner Asuncion and Senator Inouye said – we should do something as soon as we can. If there are more immediate implementable solutions, we should pursue them. This group has the opportunity to really understand how harbor operations work and the amount of effort it takes to get consumers to appreciate the cost of doing business with the harbors and carriers. I suggest that we consider the other water carriers that are also in operation in our state – Matson, PASHA, A&L. PASHA relies on YB to transport shipment of commerce from mainland to neighbor islands. I hope you'll allow me to involve my operational experts – they're already thinking about the kinds of operational changes that are within our grasp.

C: (Donna) It is important that this group remember this is a complex issue. Many group members have expertise on portions of it. It's important that all of us get a working knowledge of this situation. Until we understand the perspectives of everyone's operation in this situation, it will be hard to come up with an outcome that attempts to meet everyone's needs. Working knowledge of the situation is important.

It's very hard to say that we can split the issues up and just focus on particular areas. They're very related and interface with each other. We're going to be looking at layers of short-, medium- and long-term solutions. All have aspects of efficacy. Once Jennifer and I begin to hear common themes that are being identified, we can highlight these areas for you.

We all don't have to become experts. Some of you have expertise in particular areas. While we'll be working regularly as a larger group, we'll also do work in subcommittees and have them bring back their findings to the larger group.

C: I like the plan to look for medium- and long-term solutions, but right now, I think we need to focus on short-term solutions and work closely with YB Leadership. The Young Brothers finances are in a critical position – we need to take care of that as soon as possible. The company has a short window to do something. PASHA and Matson are not interested in any of the PUC's work – they're not going to get into that. Our whole focus should be on Young Brothers. If we talk about alternative shipping, we won't get there.

Commissioner Asuncion thanked the group for their comments so far. On the short-term items that are pending before the Commission, there are 2 dockets involving Young Brothers – we do have decisions targeted very soon as requested by Young Brothers. Because these are discussions in progress, that's all I can say about them. There will be short-term impact, medium-term and long-term impact. We need answers to set the base. At our next meeting we hope to have some of the short-term answers set so we can go from there. Not having that info has put this Working Group into a position of making our own assumptions. Hopefully we'll have those decisions soon.

I have some questions on what the resolution says – at the beginning it clearly states that water carrier means holding a CPCN – a Certification of Public Convenience and Necessity.

There is only one water carrier that meets that definition (Young Brothers). Further down, it states “any water carrier” – that’s the question we have. It’s really up to the working group. In my mind, it depends on the type of medium- to long-term solutions you come up with. Maybe we call other water carriers in when we have some solutions. They can share recommendations with the group and then we can decide how to implement the solutions. Bring them in at the appropriate time. For others not at the table, we want to get their input – either through subcommittees or the Working Group – we want to hear from those guys. It’s one of those challenges. We have a task at hand but we have flexibility on how we get and share info.

C: Matson, PASHA have both expressed that they don’t want to be involved in the intrastate service issues.

C: I think they can provide context on industry standards and are interested in the interstate commerce issues. Interstate commerce is critical for providing to neighbor islands as we’ll always be reliant on some level of imported goods. Young Brothers is a critical component in that supply chain. Matson and PASHA would help provide benchmarks.

C: (Donna) As much as possible, you want to have the whole system involved in the meetings. We have to understand the whole system. If they have an interest in participating, can we invite them to participate?

Agreement: The group did not have any objections.

C: On the subject of looking again at the Resolution, we did include all other carriers. If they participate that’s fine. At least they’ll understand what’s happening. At the end of the day, they are carriers. Weekly PASHA comes into Hilo Bay. They are a part of the entire infrastructure. I agree that they remain on.

ACTION: Commissioner Asuncion will work with Chow, Haole and Ana to invite PASHA and Matson to the next meeting.

Commitments

Donna outlined the commitments that are expected from the Working Group:

- 1) To do your homework (e.g., read the materials we distribute) before every meeting so you are prepared to talk about the items on the agenda.
- 2) We’d like assurances from you that if you send a representative in your place, that person will be informed with the current information to actively participate. There will be group memories and handouts. For the person who is representing your constituency it’s really important for them to be up to speed about what has happened at meetings. We’re asking that you commit to staying abreast of what we’re sending out.

Agreement: She asked if the Working Group members could make those two commitments. *The group agreed.*

Logistics for Future Meetings

Our next meeting will be in September and we propose the Working Group meet monthly. The PUC staff will identify a couple options for a consistent day each month so we can review the options and decide what works best on everyone's schedules.

Agreement: Some of our work may be done in sub-committees of the Working Group. They would meet between monthly meetings and bring their findings and recommendations to the larger group. Every effort will be made to match topics with the interest/expertise of Working Group members. *The group agreed to this plan.*

Agreement: Commissioner Asuncion suggested the next meeting be on September 15th or 17th. *(The group did not have any objections.)*

Senator Inouye shared that the Senate is planning on going into special session to confirm the appointment of judges the third week of September, but if the meetings are scheduled in the afternoon, that should work.

ACTION: The PUC staff will send out a Doodle poll to identify the best options from October forward. We'll look at Tuesday, Wednesday, and Thursdays of the 2nd or 3rd weeks of each month.

Assignments for Next Meeting

ACTION: Between now and the next meeting, please talk to the folks you represent. Before the meeting, we'll ask you to send us:

(a) the current top three needs of your constituencies (to determine the baseline level of expected water carrier service); and

(b) the top three desirable elements of an efficient and effective water carrier system

ACTION: Donna and Jennifer will cluster the ideas to identify the overlap so we will request that you send your lists to Donna [REDACTED] by a date we identify.

ACTION: In addition, please review the draft **Rules of Operation** (below). At our next meeting, come ready to make suggestions about any modifications you'd like to see. Once the Rules of Operation are modified as the group wants them to be, we'll accept them for the purposes of our work together moving forward.

Proposed Draft Rules of Operation:

➤ Listen to understand.

- Only one person speaks at a time.
- Only the facilitator can interrupt and then only to keep time and group on track.
- No one dominates or has to win the debate.
- The working group will have agendas in advance of the meetings so people can come prepared.
- Everyone needs to keep abreast of the group memory (i.e. meeting minutes) and the decisions made by the group.
- When a new person joins the group, they agree to read the group memories from all previous meetings so that they are up to date with our discussions and decisions.
- When making recommendations, the group will create opportunities to hear all voices and perspectives.

ACTION; At the September meeting, we'll have all the different groups involved in process – the PUC, DOT, Water Carriers - provide presentations on what their mandate is or on the work they're doing. We'd really like each one of them to submit a PowerPoint presentation or at least a summary of the main points that they're going to introduce to the group in advance of the meeting so you'll be up to speed and can prepare your questions and comments. At the meeting, there will be a concentrated amount of time for presentations, then time for questions and comments. Once we do this part – then we'll have identified the gaps in knowledge that we need to fill in order to make good decisions.

Q: (Senator Inouye) Can we have the background (from DCCA) – a synopsis of the present carriers – who's doing interisland transportation and their schedules as well. That would give us a good picture and can become a handbook for us.

Also, we have to consider that if we're going to be speaking on behalf of constituents, one obstacle is that currently we're under reduced services for Hawai'i Island, Maui, and Moloka'i and as we send cargo between Hilo and Kawaihae. In the interim, perhaps we need to hear from the shippers – find out who's out there on each island? I can volunteer to visit each neighbor island and have a night meeting so we can accurately present to the Working Group all the needs. There are reduced LCL services for the entire state. We need to hear from them as well. We're trucking over and receiving goods from Kawaihae to Hilo. There's a new schedule of opening /closing gates to pick up or receive. This is a big issue.

A: (Donna) We will put our heads together figure out a mechanism that's doable and useful to enable that piece to be heard.

ACTION: Donna suggested that her contact information and Jennifer's be added to the roster of Working Group members, which will be sent out shortly. That way, if participants have any additional suggestions for improving these meetings or this process, you can send them directly to Donna. We'll work on seeing how we can meet your needs.

Donna asked the group to share what went well at today's meeting (plus) and what could be improved for next time (delta).

+	▲
<ul style="list-style-type: none"> • I liked that you're going to facilitate this process so all voices and perspectives will be heard. • We've worked with Donna before. One takeaway is that I like the collaborative nature that I'm seeing and that the group is committing to come up with medium- to long-term solutions. 	<ul style="list-style-type: none"> • None identified.

Additional Thoughts

C: We all have to decide as a group who the designated spokesperson for the Working Group should be. One point person is desirable for media, etc. If any one of us is approached, we can refer to the spokesperson.

Agreement: The group agreed Commissioner Asuncion would be the spokesperson for the Working Group.

C: The DOT would be happy to host a visit of the harbors. As we move forward and there are opportunities to meet in person, we'd like to do that.

C: The Foreign Trade Zone has nice space that would allow for social distancing if it becomes possible to meet in person.

C: There is terminal space at harbors too that would accommodate social distancing.

C: We can also consider the airport conference center on the 7th floor of the neighbor island terminal in Honolulu. It makes it easy for neighbor island folks to come in and out.

C: We have to keep holding meetings remotely until the situation becomes much safer. The PUC is convening this Working Group and will take all precautions to avoid causing a cluster. The Governor has asked Directors and senior official to "lead by example" in response to coronavirus so we will refrain from face-to-face meetings until the risk is minimal.

GROUP AGREEMENTS:

- PASHA and Matson will be invited to participate in the Working Group conversations.
- Some of the work may be done in sub-committees of the Working Group. They would meet between monthly meetings and bring their findings and recommendations to the

larger group. Every effort will be made to match topics with the interest/expertise of Working Group members.

- The participants agreed to:
 - Do their homework (e.g., read the materials distributed) before every meeting so they are prepared to talk about the items on the agenda.
 - If they send a representative in their place, that person will be informed with the current information to actively participate.

ACTIONS:

1. Commissioner Asuncion will work with Chow, Haole and Ana to invite PASHA and Matson to the next meeting.
2. The PUC staff will send out a Doodle poll to identify the best options from October forward. We'll look at Tuesday, Wednesday, and Thursdays of the 2nd or 3rd weeks of each month.
3. Between now and the next meeting, participants will talk to those they represent. Before the meeting, they'll send us:
 - (a) the current top three needs of their constituencies (to determine the baseline level of expected water carrier service); and
 - (b) the top three desirable elements of an efficient and effective water carrier system.Participants will send their lists to Donna [REDACTED] by a date we identify.
4. Participants will review the draft **Rules of Operation** and come to the next meeting ready to make suggestions about any modifications they'd like to see in order to adopt them.
5. At the September meeting, there will be presentations from all the major Working Group parties on their mandate/the work they're doing.
 - (a) PowerPoint presentations or summaries of main points from each presentation will be shared in advance of the meeting so others can prepare their questions and comments.
6. Donna and Jennifer's contact information will be added to the roster of Working Group members, which will be sent out shortly.

Future Regular Monthly Meeting Dates and Times

Water Carriers Working Group Meeting #2

9/17/2020



Proposed Potential Meeting Dates and Times

2nd or 3rd
Tuesday
1pm to
3pm

2nd or 3rd
Tuesday
2pm to
4pm

2nd or 3rd
Thursday
1pm to
3pm

2nd or 3rd
Thursday
2pm to
4pm

October 2020						
Su	Mo	Tu	We	Th	Fr	Sa
27	28	29	30	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

November 2020						
Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	1	2	3	4	5

December 2020						
Su	Mo	Tu	We	Th	Fr	Sa
29	30	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31	1	2

Nov 3: General Election
Nov 11: Veterans Day
Nov 26: Thanksgiving

Dec 25: Christmas

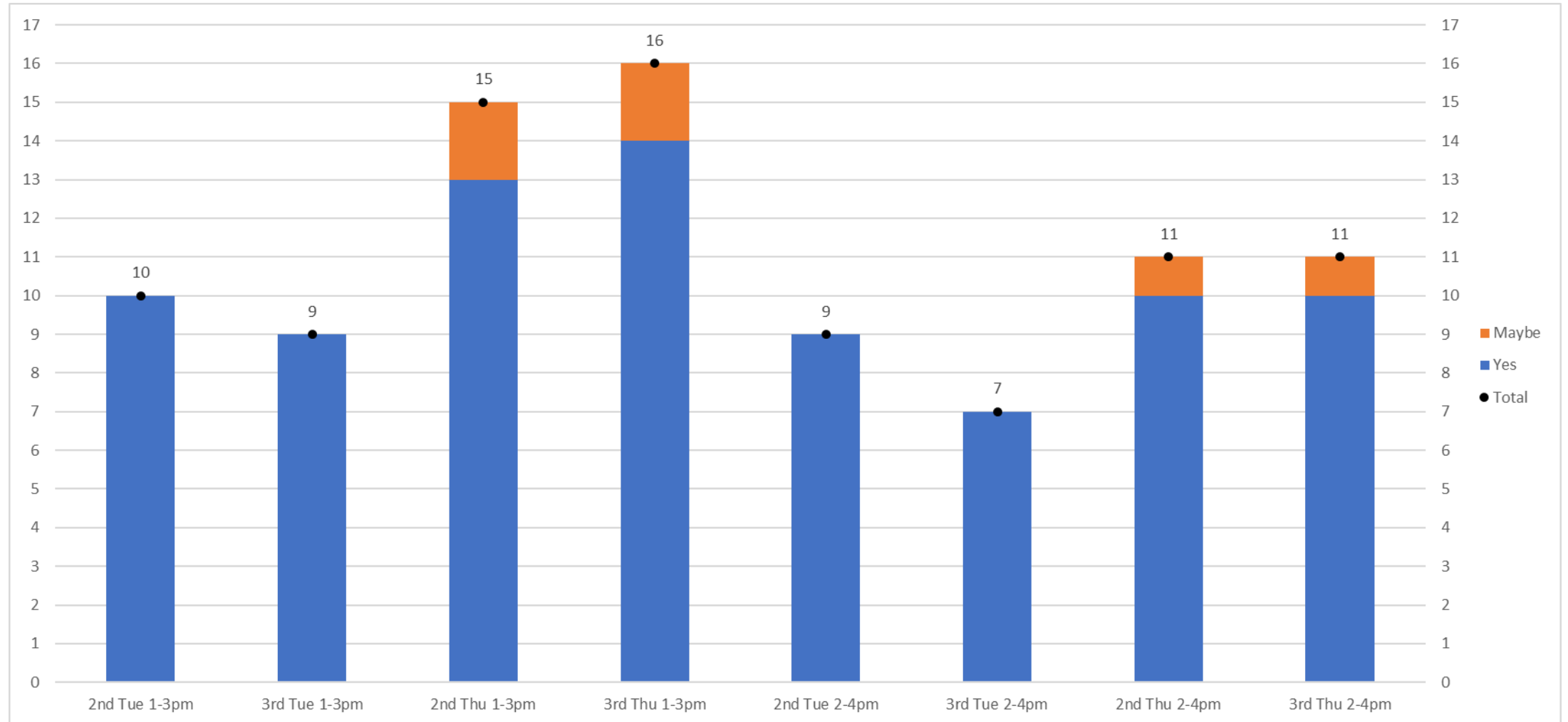


Doodle Poll Results

	2 nd Tue 1-3pm	3 rd Tue 1-3pm	2 nd Thu 1-3pm	3 rd Thu 1-3pm	2 nd Tue 2-4pm	3 rd Tue 2-4pm	2 nd Thu 2-4pm	3 rd Thu 2-4pm
Andrew O. (PUC)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Steven Hunt (HC)			Yes	Yes			Yes	Yes
Jay Ana (YB)			Yes	Yes			Yes	Yes
Kris Nakagawa (YB)			Yes	Yes				
Justin Gruenstein (CCH)			Maybe	Maybe			Yes	Yes
Donna Ching (PCC)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Jennifer Cornish Creed (HANO)			Yes	Yes			Yes	Yes
Derek Chow (DOT)	Yes		Yes	Yes	Yes		Yes	Yes
Lorraine Inouye (LEG)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Jesse Andrade (ILWU)	Yes	Yes	Maybe	Maybe	Yes	Yes	Maybe	Maybe
Michael Caswell (Pasha)				Yes				
Reiko Matsuyama (Kauai)	Yes	Yes	Yes	Yes	Yes			
Henry Aquino (LEG)	Yes	Yes	Yes	Yes	Yes	Yes		
Dean Nishina (DCA)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Phyllis Shimabukuro-Geiser (DOA)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Mark Nakashima (LEG)	Yes	Yes	Yes	Yes				



Availability Meeting Time



Majority Conclusion

- Many Participants can make the 3rd Thursday of each month from 1 to 3pm.
 - Organizations which can make it:
 - YB, CCH, HC, KC, DCA, DOA, DOT, LEG, ILWU, Pasha
- Applicable Dates
 - October 15
 - November 19 (one week before Thanksgiving)
 - December 17
 - 2021: January 21, February 18, March 18, April 15, May 20, June 17, July 15, August 19



Future Meeting Dates and Times

Thursday
Oct 15
1pm to
3pm

Thursday
Nov 19
1pm to
3pm

Thursday
Dec 17
1pm to
3pm

October 2020						
Su	Mo	Tu	We	Th	Fr	Sa
27	28	29	30	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

November 2020						
Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	1	2	3	4	5

December 2020						
Su	Mo	Tu	We	Th	Fr	Sa
29	30	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31	1	2

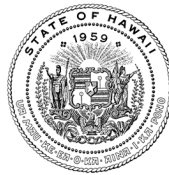
Nov 3: General Election
Nov 11: Veterans Day
Nov 26: Thanksgiving

Dec 25: Christmas



For any questions regarding the Schedule please email
Andrew.j.Okabe@Hawaii.gov

Thank You!



STATE OF HAWAII
PUBLIC UTILITIES COMMISSION
465 S. KING STREET, #103
HONOLULU, HAWAII 96813

Consolidated and Formatted List of Needs

Affordability

- Affordable pricing
- Affordability
- Competitive pricing
- Economic Viability
- Streamline rate making process
- Fair and equitable evaluation of annualized increase
- Reasonable and affordable rates

Reliable

- Reliable, unwavering freight service schedule with known capacities
- No interruption of service except for weather
- Uninterrupted schedule
- Reliable and efficient transportation of goods between islands that meet or exceed customer expectations
- Consistent sailing schedules, gate hours and operations

Meeting Client Needs

- Provide for freight service needs of the neighbor islands
- Continue to service freight of all kinds
- Options—want other options to be considered for services that will allow competitive pricing for comparable services
- Extend and organize gate hours

Service

- Customer service and outreach
- Service
- Quality customer service

Operational Excellence

- Staging and overall efficiency
- Higher costs=expectation of better delivery of services or carrier to provide something "new" that is not the case today
- Empowered with flexibility to nimbly respond to changing conditions

Unique Items

- Safety (esp. in re: animals)
- Independent auditor to review YB finances
- Provide State funding for those commodities that are granted discounts

- Current regulatory framework reviewed and updated and restore regulatory parity w/unregulated service providers
- Adequate support (e.g., grants, subsidies) to incentivize water carrier(s) to provide the breadth of desired services when some are not compensatory

Consolidated and Formatted List of Desired Elements

Meeting Client Needs (many of these are examples)

- Demonstrate constant improvement in service and a desire to meet the needs of its customers throughout the process from initiation of shipping, tracking and retrieval of cargo
- Expediency of the processes by which customers can drop off and pick up freight and cargo at the docks
- Ability to check availability of shipping dates and make reservations online, with available customer service for follow-ups
- A new and/or improved tracking system for tracking goods through the shipping process
- Allow for transport of trucks and smaller vehicles between islands. Not require always moving entire barge
- Continuance of less than container loads
- Offer affordable shipping rates with minimal rate increases. Rates that reflect the cost that producers take on by owning and maintaining their own shipping containers

Flexibility and Efficiency

- Regulatory and operational flexibility
- New vessels that are more economical and can adapt to flexible load configurations and needs
- Barge schedule flexibility based on cargo availability for all regulated and non-regulated cargoes with supporting metrics
- Efficient
- Maximizes the inbound and outbound container space utilization

Financial Viability

- Regular/Annual and equitable rate adjustments to keep pace with annual cost increases, enabling a financially healthy carrier
- Financial viability
- Financial segregation and treatment of regulated/non-regulated cargoes for mixed barge movements, with open opportunity/support of additional water carriers to decrease dependency on a single carrier. This could include utilization/support of Pasha Hawaii and Matson current routings to Neighbor Islands

Safety

- Delivery of agricultural products and livestock are in a safe, timely manner and ensuring they arrive in good, healthy condition
- Safe

Unique Items

- Committed
- Improve infrastructure and consistent availability of properly maintained equipment
- Regulatory parity

WATER CARRIERS WORKING GROUP

HAWAII'S HARBOR SYSTEM

September 17, 2020



Department of Transportation – Harbors Division
Department of Commerce and Consumer Affairs – Division of Consumer Advocacy &
Public Utilities Commission



HARBORS SYSTEM IN HAWAII

To effectively improve and manage a commercial harbors system that facilitates safe and efficient operations of commercial cargo, passenger, fishing, and other commercial maritime-related services and support activities within the State of Hawaii and which serves to sustain and enhance the State's economic prosperity and quality of life.

- Nine (9) commercial harbors located at Honolulu, Kalaeloa Barbers Point, Hilo, Kawaihae, Kahului, Kaunakakai, Kaunapali, Nawiliwili, and Port Allen
- Major activities of the harbors program are to maintain, repair and operate the nine commercial harbors
- Self sufficient enterprise
- Young Brothers is one of several tenants within the commercial harbors



Department of Transportation – Harbors Division
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YOUNG BROTHERS OPERATION AREAS HONOLULU HARBOR, OAHU; PIERS 38-40 APX. 41 ACRES



Department of Transportation – Harbors Division
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YOUNG BROTHERS OPERATION AREAS

HILO HARBOR, HAWAII; PIERS 2-4
APX. 16 ACRES



Department of Transportation – Harbors Division
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YOUNG BROTHERS OPERATION AREAS KAWAIHAE HARBOR, HAWAII; PIER 2 APX. 15 ACRES



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YOUNG BROTHERS OPERATION AREAS NAWILIWILI HARBOR, KAUAI; PIER 3 APX. 14 ACRES



Department of Transportation – Harbors Division
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YOUNG BROTHERS OPERATION AREAS KAHULUI HARBOR, MAUI; PIERS 2-3 APX. 19 ACRES



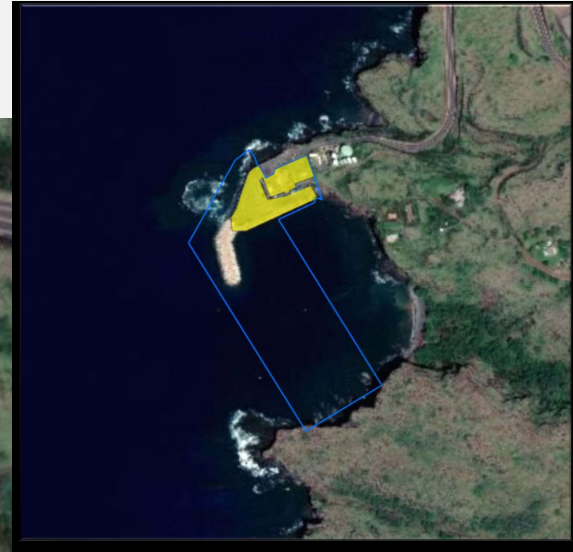
Department of Transportation – Harbors Division
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Public Utilities Commission

YOUNG BROTHERS OPERATION AREAS KAUNAKAKAI HARBOR, MOLOKAI; PIER I APX. 4 ACRES



Department of Transportation – Harbors Division
Department of Commerce and Consumer Affairs – Division of Consumer Advocacy &
Public Utilities Commission

YOUNG BROTHERS OPERATION AREAS KAUMALAPAU HARBOR, LANAI; PIER 1 APX. 2 ACRES



Department of Transportation – Harbors Division
Department of Commerce and Consumer Affairs – Division of Consumer Advocacy &
Public Utilities Commission

HAWAII HARBORS SAILING SCHEDULE

HONOLULU HARBOR

SUNDAY		
	Pasha (Reliance) arrives from Long Beach	YB departs for Kaunakakai
	Pasha (Marjorie C) arrives from San Diego/Long Beach	Matson arrives from Los Angeles
		Matson departs for Tacoma
		Matson barge departs for Nawiliwili
MONDAY		
	YB departs for Kawaihae	YB departs for Hilo
	Pasha (Jean Anne) arrives from San Diego	YB departs to Nawiliwili
	Matson barge arrives from Nawiliwili	YB departs for Kahului
	Matson barge departs for Kawaihae	Pasha (Reliance) departs for Long Beach
		Pasha (Marjorie C) departs for San Diego/Long Beach
		Matson barge departs for Kahului
TUESDAY		
	YB arrives from Kaunakakai	YB departs for Kaunakakai
	Matson departs for Guam	YB departs for Kaunakakai
		Pasha (Jean Anne) departs for San Diego
		Matson barge departs for Kahului
WEDNESDAY		
	YB arrives from Hilo	YB departs for Kahului
	YB arrives from Kawaihae	Matson arrives from Los Angeles
	YB arrives from Nawiliwili	Matson barge arrives from Kawaihae
	YB arrives from Kahului	
	Pasha (Pacific) arrives from Oakland/Long Beach	
	Pasha (Enterprise) arrives from Oakland/Long Beach	
	Matson barge arrives from Kahului	



Department of Transportation – Harbors Division
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Young Brothers

Pasha

Matson

HAWAII HARBORS SAILING SCHEDULE

HONOLULU HARBOR (CONTINUED)

THURSDAY		
	YB departs for Kawaihae	YB departs to Nawiliwili
	YB arrives from Kaunakakai	YB departs for Kahului
	YB arrives from Kaunapau	Matson barge departs for Kahului
	Matson barge departs for Kawaihae	
FRIDAY		
	YB arrives from Kahului	Pasha (Enterprise) departs for Oakland/Long Beach
		Pasha (Pacific) departs for Oakland/Long Beach
		Matson departs for Oakland
SATURDAY		
	YB departs for Hilo	Matson barge departs for Nawiliwili
	YB arrives from Hilo	
	YB arrives from Kawaihae	
	YB arrives from Nawiliwili	
	YB arrives from Kahului	
	Matson arrives from Oakland	
	Matson barge arrives from Kahului	
	Matson barge arrives from Kawaihae	



Department of Transportation – Harbors Division
 Department of Commerce and Consumer Affairs – Division of Consumer Advocacy &
 Public Utilities Commission

Young Brothers

Pasha

Matson

HAWAII HARBORS SAILING SCHEDULE

HILO HARBOR

SUNDAY		
MONDAY		
	YB arrives from Honolulu	YB departs for Honolulu
	Pasha arrives from Honolulu	Pasha departs for Honolulu
	Pasha arrives from Honolulu	Pasha departs for Honolulu
		Pasha departs for Honolulu
		Pasha departs for Honolulu
TUESDAY		
WEDNESDAY		
THURSDAY		
	YB arrives from Honolulu	YB departs for Honolulu
	Pasha arrives from Honolulu	Pasha departs for Honolulu
	Pasha arrives from Honolulu	
FRIDAY		
SATURDAY		



Department of Transportation – Harbors Division
 Department of Commerce and Consumer Affairs – Division of Consumer Advocacy &
 Public Utilities Commission

Young Brothers

Pasha

Matson

HAWAII HARBORS SAILING SCHEDULE

KAWAIHAE HARBOR

SUNDAY		
MONDAY		
	Matson arrives from Honolulu	
TUESDAY		
	Pasha arrives from Honolulu	YB arrives from Honolulu
	Pasha arrives from Honolulu	YB departs for Honolulu
	Matson barge arrives from Honolulu	Pasha departs for Honolulu
		Pasha departs for Honolulu
		Pasha departs for Honolulu
		Pasha departs for Honolulu
		Matson barge departs for Honolulu
WEDNESDAY		
THURSDAY		
FRIDAY		
	Pasha arrives from Honolulu	YB arrives from Honolulu
	Pasha arrives from Honolulu	YB departs for Honolulu
	Matson barge arrives from Honolulu	Matson barge departs for Honolulu
SATURDAY		



Department of Transportation – Harbors Division
 Department of Commerce and Consumer Affairs – Division of Consumer Advocacy &
 Public Utilities Commission

Young Brothers

Pasha

Matson

HAWAII HARBORS SAILING SCHEDULE

NAWILIWILI HARBOR

SUNDAY		
	Matson barge arrives from Honolulu	Matson barge departs for Honolulu
MONDAY		
TUESDAY		
	YB arrives from Honolulu	YB departs for Honolulu
	Pasha arrives from Honolulu	Pasha departs for Honolulu
	Pasha arrives from Honolulu	Pasha departs for Honolulu
		Pasha departs for Honolulu
		Pasha departs for Honolulu
WEDNESDAY		
		Pasha departs for Honolulu
THURSDAY		
FRIDAY		
	YB arrives from Honolulu	YB departs for Honolulu
	Pasha arrives from Honolulu	
	Pasha arrives from Honolulu	
	Matson arrives from Honolulu	
SATURDAY		



Department of Transportation – Harbors Division
 Department of Commerce and Consumer Affairs – Division of Consumer Advocacy &
 Public Utilities Commission

Young Brothers

Pasha

Matson

HAWAII HARBORS SAILING SCHEDULE

KAHULUI HARBOR

SUNDAY		
MONDAY		
TUESDAY		
	YB arrives from Honolulu	YB departs for Honolulu
	Pasha arrives from Honolulu	Pasha departs for Honolulu
	Pasha arrives from Honolulu	Matson barge departs for Honolulu
	Pasha departs for Honolulu	
	Matson barge arrives from Honolulu	
WEDNESDAY		
	Pasha arrives from Honolulu	Matson barge departs for Honolulu
	Matson barge arrives from Honolulu	
THURSDAY		
	YB arrives from Honolulu	YB departs for Honolulu
		Pasha departs for Honolulu
		Pasha departs for Honolulu
		Pasha departs for Honolulu
FRIDAY		
	YB arrives from Honolulu	YB departs for Honolulu
	Pasha arrives from Honolulu	Matson barge departs for Honolulu
	Pasha arrives from Honolulu	
	Matson arrives from Honolulu	
SATURDAY		



Department of Transportation – Harbors Division
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 Public Utilities Commission

Young Brothers

Pasha

Matson

HAWAII HARBORS SAILING SCHEDULE

KAUNAKAKAI HARBOR

SUNDAY		
MONDAY		
	YB arrives from Honolulu	YB departs for Honolulu
TUESDAY		
WEDNESDAY		
		YB arrives from Honolulu
		YB departs for Honolulu
THURSDAY		
FRIDAY		
SATURDAY		



Department of Transportation – Harbors Division
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 Public Utilities Commission

Young Brothers

Pasha

Matson

HAWAII HARBORS SAILING SCHEDULE

KAUMALAPAU HARBOR

SUNDAY		
MONDAY		
TUESDAY		
WEDNESDAY		
	YB arrives from Honolulu	YB departs for Honolulu
THURSDAY		
FRIDAY		
SATURDAY		
		Young Brothers
		Pasha
		Matson



Department of Transportation – Harbors Division
 Department of Commerce and Consumer Affairs – Division of Consumer Advocacy &
 Public Utilities Commission

INTERISLAND SHIPPING – REGULATORY FRAMEWORK

Division of Consumer Advocacy (DCA)

- DCA represents, protects, and advances the interests of all consumers of utility and transportation services before regulatory agencies, primarily the Public Utilities Commission (PUC). See HRS § 269-51.
- The DCA reviews requests for:
 - rate and tariff changes;
 - capital improvement projects;
 - integrated resource plans;
 - certificates for authority to operate;
 - other applications filed by public utility and transportation companies; and
 - other proceedings opened by regulatory agencies to investigate or review generic issues.
- In representing the consumers of utility and transportation services before the PUC, the DCA must analyze financial and statistical data, prior docketed material, industry standards, and the information provided by the utility and transportation companies to support their applications.
- When necessary, DCA analysts provide verbal testimony, subject to utility company cross-examination, in contested case evidentiary hearings to resolve differences among the parties in utility proceedings.



Department of Transportation – Harbors Division
Department of Commerce and Consumer Affairs – Division of Consumer Advocacy &
Public Utilities Commission

INTERISLAND SHIPPING – REGULATORY FRAMEWORK

Public Utilities Commission (PUC)

- PUC has general supervision over all public utilities (including water carriers). See HRS § 269-6, and § 271G-7.
- General duties and powers of the commission
 - regulate water carriers ... and water carriers shall be subject to the duties set forth in HRS §§ 269-8 and 269-9;
 - establish such just and reasonable classifications of water carriers as the special nature of the services performed by the carriers shall require;
 - may investigate complaints of whether any water carrier has failed to comply;
 - may investigate any person acting in the capacity of or engaging in the business of a water carrier within the State w/o CPCN
- Certificate of Public Convenience and Necessity; Schedules, Classification, and Tariffs of Rates, Fares, and Charges



Department of Transportation – Harbors Division
Department of Commerce and Consumer Affairs – Division of Consumer Advocacy &
Public Utilities Commission

WATER CARRIERS WORKING GROUP

HAWAII'S HARBOR SYSTEM

QUESTIONS?



Department of Transportation – Harbors Division
Department of Commerce and Consumer Affairs – Division of Consumer Advocacy &
Public Utilities Commission



"Your Neighbor Island Partner"

Welcome

Agenda

- Overview of Services
- What it Takes to Serve Hawaii
- Historical Maritime Legislation
- Modernizing Hawaii's Water Carrier Act
- Stop-in-Transit/Storage-in-Transit's ("SIT") Impact on YB
- How Do We Compare?
- Freight Revenue vs. Quantity Shipped
- Proposed Optimizations for Improved Customer Service Experience
- Innovation in Service

Overview of Services

12
round-trip
sailings
per week

=

1,252
sailings
in 2019

131,151 nautical miles
18,871 sailing hours



Full Containers

Less Than Container Load Cargo



Palletized Cargo



Mix/Loose Cargo



Automobiles



Roll-on Roll-off Cargo



100% OF THE TIME
AT LEAST ONE YB TUG AND
BARGE IS ON THE MOVE

What it Takes to Serve Hawaii



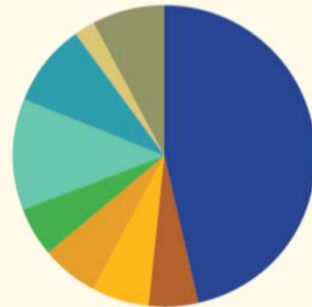
370
LOCAL JOBS



469,464
CARGO HANDLING
LABOR HOURS

\$133M

ANNUAL COST TO OPERATE



Operating Labor	\$62M
Non-Operating Labor	\$7M
Repair & Maintenance	\$10M
Tug Fuel	\$8M
Depreciation	\$7M
Other Shoreside Expense	\$15M
Other Vessel Expense	\$12M
Taxes Other than Income	\$4M
Other Administrative Expense	\$8M



3,497

TOTAL PIECES OF SPECIALIZED
EQUIPMENT* STATEWIDE

**Equipment total includes dry and refrigerated dry containers, flatracks, platforms, chassis, hi-lifts, hustlers, fleet vehicles, and gensets.*

Hawaii's Maritime Legislation

LEGISLATIVE HISTORY FOR HAWAI'I WATER CARRIERS AS A UTILITY

Public Utilities Commission
established

1913

General Public
Utilities Act

1959

Hawai'i Water
Carriers Act

1974

Federal Interstate
Commerce Commission
Termination Act

1995

Act 213
Changes to CPCN
Requirements

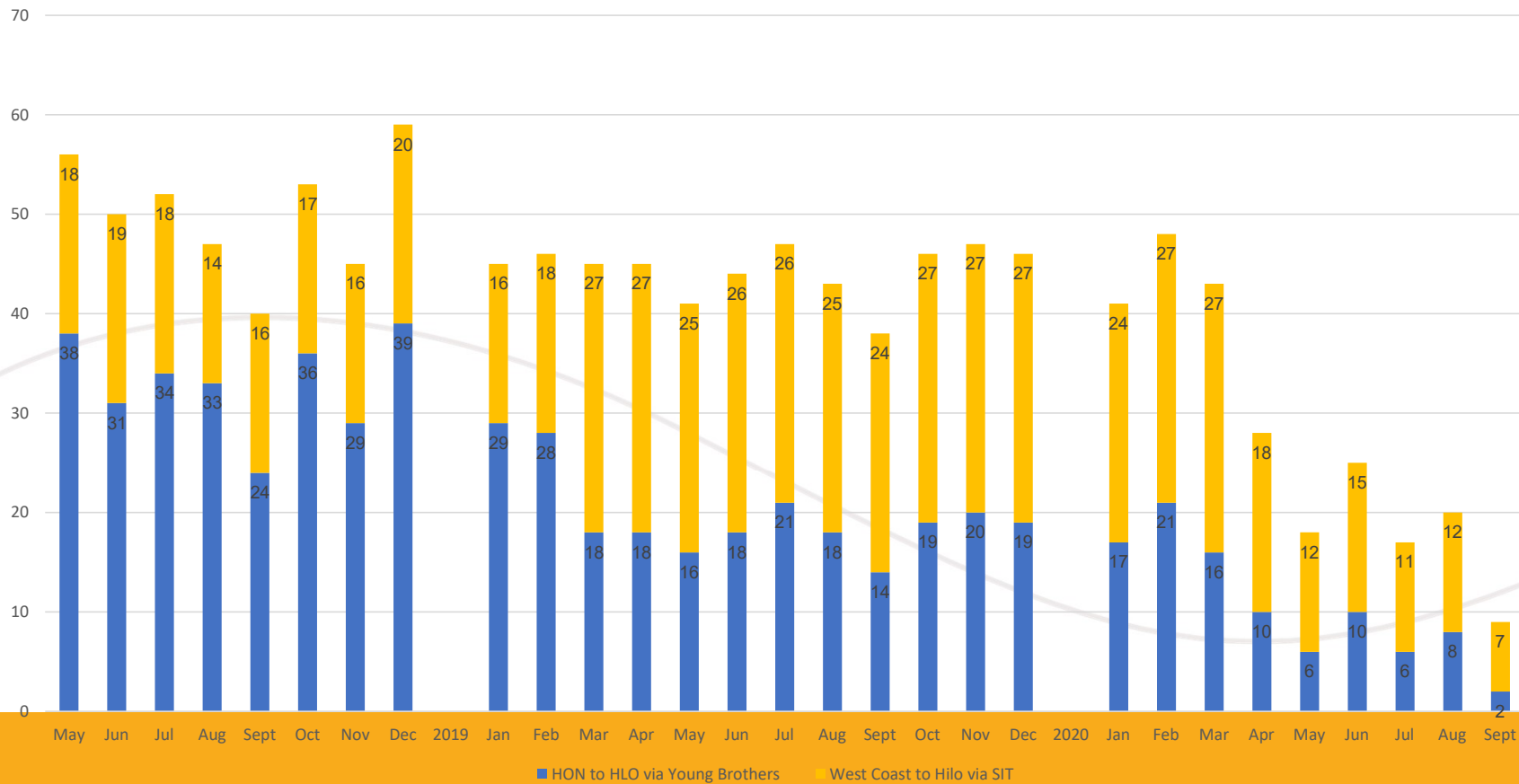
2010

Modernizing Hawaii's Water Carrier Act

- Hawaii Water Carrier industry and the Neighbor Island communities it serves, has evolved over the last 30 years and the regulatory framework should too.

Stop-in-Transit/Storage-in-Transit's ("SIT") Impact on YB

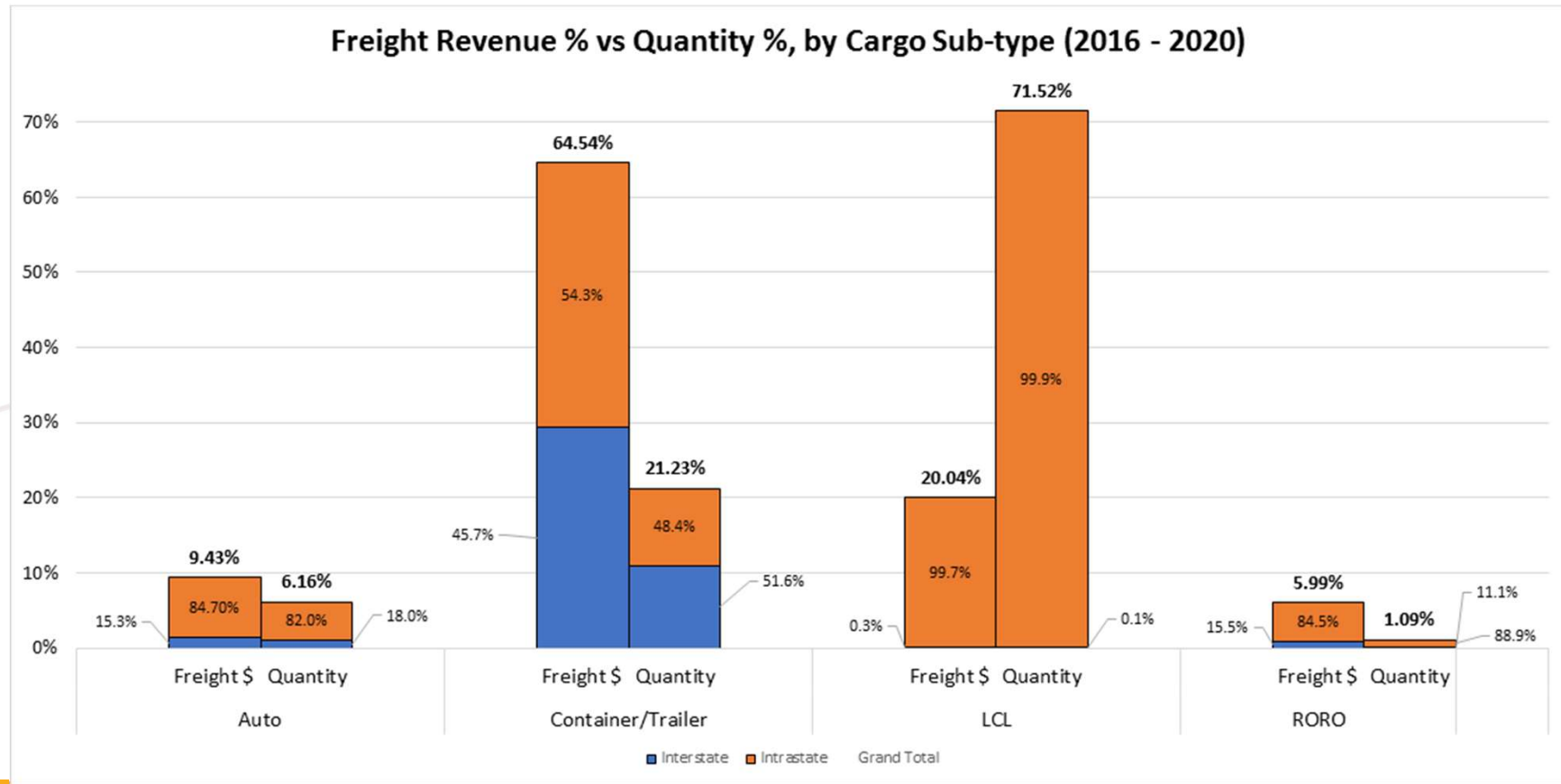
SIT Impact on YB



How Do We Compare?

Honolulu to Kahului	YB Pre-Increase	YB Post-Increase	Air Cargo	Ocean Freight Forwarder
Small Love Seat Sofa 34 cubes	\$63.00	\$88.00	\$120 - \$150	\$72 - \$165
General Cargo 80 cubes	\$147.46	\$183.62	\$556 - 584	\$185 - \$190
Refrigerated Cargo 500 lbs	\$59.29	\$84.74	\$410 - \$500	\$125 - \$150
Refrigerated Cargo 1000 lbs	\$106.94	\$153.29	\$820 - \$1000	\$250 - \$300

Freight Revenue vs. Quantity Shipped



Proposed Optimizations for Improved Customer Experience

- Create a new focus and a new position on enhancing the customer service experience
- Development of Customer Portal
 - Container tracking
 - Online booking, payment
 - Shipping history
 - Rate quotes
- Technological Enhancements
 - Improve traceability cargo and equipment
 - Real time temperature monitoring

Innovation in Service

- Evolution
- Agility
- Single Shipping Resource

Mahalo

We look forward to
partnering with your
organizations.

Jay Ana, President

Kris Nakagawa, Vice President

Chris Martin, Director of Terminal
Operations

Outcome from Hearing on Emergency or Temporary Rate Relief

Water Carriers Working Group Meeting #2
9/17/2020



Commission Order No. 37280

Filed August 17, 2020



Orders and Tasks from Order No. 37280

- Approve Increase of \$26,997,928 or about 46% of current intrastate rate revenues, flat application
 - Requires notice 6 months prior to discontinuation of regulated service
 - YB to create a Customer Service Strategy
 - Commission to conduct a Financial and Management Audit
- YB to File tariff sheets for Local Freight Tariff No. 5A effective Sept 1, 2020
- YB to have accurate accounting for amounts from temporary increase
- YB to resume pre-COVID-19 sailing schedule by Sept 1, 2020
- YB is suspended from making any rate increase request for 12 months
- Financial and Management Audit to be filed in Rate Case Docket 2019-0117
- A new docket to handle new Cost of Service Model proposed by YB



YB Local Freight Tariff No. 5A

effective Sept 1, 2020



Sailing Schedule Changes in the Tariff

Sailing Changes with the September 1, 2020 Tariff:

- Page 2, Hilo Sailings
 - Restore to January 1, 2019 Sailing Schedule (Tuesday / Saturday and Monday / Thursday return)
- Page 4, Kahului Sailings
 - Restore to January 1, 2019 Sailing Schedule (Monday / Wednesday / Thursday and Tuesday / Thursday / Friday return)
- Page 5, Kaunakakai Sailings
 - Restore to January 1, 2019 Sailing Schedule (Sunday / Tuesday and Monday / Wednesday return)
- Page 6, Kaumalapau Sailings
 - Restore to January 1, 2019 Sailing Schedule (Tuesday and Wednesday return)



Summary of Sailing Schedule

Big Island	Hilo Sailings		Tariff Page 2			
	Tariff Effective	Sheet Revision	Honolulu Depart	Hilo Arrive	Hilo Depart	Honolulu Arrive
	January 1, 2019	Fifth	Sat pm, Tue pm	Mon am, Thur am	Mon pm, Thur pm	Wed pm, Sat pm
	September 1, 2020	Eighth	Sat pm, Tue pm	Mon am, Thur am	Mon pm, Thur pm	Wed pm, Sat pm
Maui	Kawaihae Sailings		Tariff Page 3			
	Tariff Effective	Sheet Revision	Honolulu Depart	Kawaihae Arrive	Kawaihae Depart	Honolulu Arrive
	January 1, 2019	Eighth	Mon noon, Thur am	Tue am, Fri am	Tue pm, Fri pm	Wed noon, Sat am
Molokai	Kahului Sailings		Tariff Page 4			
	Tariff Effective	Sheet Revision	Honolulu Depart	Kahului Arrive	Kahului Depart	Honolulu Arrive
	January 1, 2019	Seventh	Mon pm, Wed pm, Thur pm	Tue am, Thur am, Fri am	Tue pm, Thur pm, Fri pm	Wed am, Fri am, Sat am
	September 1, 2020	Tenth	Mon pm, Wed pm, Thur pm	Tue am, Thur am, Fri am	Tue pm, Thur pm, Fri pm	Wed am, Fri am, Sat am
Lanai	Kaunakakai Sailings		Tariff Page 5			
	Tariff Effective	Sheet Revision	Honolulu Depart	Kaunakakai Arrive	Kaunakakai Depart	Honolulu Arrive
	January 1, 2019	Seventh	Sun pm, Tue pm	Mon am, Thur am	Mon pm, Wed pm	Tue am, Thur am
	September 1, 2020	Tenth	Sun pm, Tue pm	Mon am, Thur am	Mon pm, Wed pm	Tue am, Thur am
Kauai	Kaumalapau Sailings		Tariff Page 6			
	Tariff Effective	Sheet Revision	Honolulu Depart	Kaumalapau Arrive	Kaumalapau Depart	Honolulu Arrive
	January 1, 2019	Forth	Tue pm	Wed am	Wed pm	Thur am
	June 5, 2020	Sixth	Tue pm	Wed am	Wed pm	Thur am
Kauai	Nawiliwili Sailings		Tariff Page 7			
	Tariff Effective	Sheet Revision	Honolulu Depart	Nawiliwili Arrive	Nawiliwili Depart	Honolulu Arrive
	January 1, 2019	Sixth	Mon pm, Thur pm	Tue am, Fri am	Tue pm, Fri pm	Wed pm, Sat pm



Tariff Rates: Page 13A through 47

HC= Hawaii County, KC= Kauai, MC= Maui County, Hi= Hilo, Kaw= Kawaihae, Kah = Kahului, Mo= Molokai, La= Lanai.

13A: Minimum Flatrack 20' and 40' **+46.03%**

Example **\$260.35 to \$380.20 and \$516.47 to \$754.21**

20: Heavy per ton over 60k lbs **+46.04%**

Example **\$56.95 to \$83.17**

22: Long packages and RoRo per 10ft over 30ft or 40ft **+45.95%**,
Extralong per revenue Ton over 60ft **+46.01%**

Example **\$4.94 to \$7.21 and \$9.89 to \$14.44**

24: Minimum per BoL HC KC and Kah **+46.04%**, and for Mo or La **+46.03%**

Example **\$48.47 to \$70.78 and \$53.22 to \$77.72**

42: Autos all ports **+46.03%**, except for round trip return for 0-
2.5klbs KC / MC **+46.04%**

Example **\$210.17 to \$306.92 and \$370.78 to \$541.46**

43: Beverage Pallet HC & KC & Kah **+46.04%**, Mo & La **+46.02%**;
Container all ports **+46.03%**

Example **\$49.15 to \$71.78 and \$771.79 to \$1127.06**

44: Cement sack pallet HC **+46.02%**, KC & Kah **+46.03%**, Mo & La **+46.04%**;
shipper bin HC **+46.03%**, KC & Kah **+46.04%**, Mo & La **+46.03%**

Example **\$46.10 to \$67.32 and \$53.32 to \$77.86**

45: Concrete Products all ports **+46.03%**

Example **\$36.91 to \$53.90 and \$43.91 to \$64.12**

46: General Cargo Dry Mix HC & KC & Kah **+46.03%**, Mo & La **+46.04%**;
General Cargo Dry Pallet all ports **+46.03%**; Van HC **+46.03%**,
KC & MC **+46.04%**; Container 20ft/40ft/45ft all ports **+46.03%**;
nonstandard all ports **+46.01%**; Glass on Rack HC **+46.04%**,
KC & Kah **+46.02%**, Mo & La **+46.05%**

Example **\$17.69 to \$25.83 and \$1216.50 to \$1776.49**

46A: Canoe single and trailer all ports **+46.03%**

Example **\$251.61 to \$367.43 and \$1169.56 to \$1707.94**

47: Empty Package HC **+46.05%**, KC & Kah **+45.99%**, Mo & La **+46.09%**;
Containers 20ft all ports **+46.02%**; Containers 40ft/45ft all ports **+46.03%**.

Example **\$5.69 to \$8.31 and \$107.04 to \$156.31**



Tariff Rates: Page 48 through 59

HC= Hawaii County, KC= Kauai, MC= Maui County, Hi= Hilo, Kaw= Kawaihae, Kah = Kahului, Mo= Molokai, La= Lanai.

48: Aggregate materials all ports **+46.03%**.

Example **\$340.57 to \$497.34** and **\$675.32 to \$986.19**

49: Fiber Board HC **+46.04%**, KC & MC **+46.03%**

Example **\$33.89 to \$49.49** and **\$38.14 to \$55.70**

50: Hazardous Mats permit HC & KC & Kah **+46.03%**, Mo & La **+46.04%**; pallet or mix HC **+46.04%**, KC & MC **+46.03%**; RoRo HC **+46.03%**, KC & MC **+46.04%**; waste HC **+46.03%**, KC & MC **+46.04%**; permit charge **+46.03%**; Doc surcharge **+46.06%**; Monitor surcharge **+46.05%**

Example **\$38.17 to \$55.74** and **\$128.22 to \$187.24**

51: Iron and Steel all ports **+46.02%**

Example **\$35.18 to \$51.37** and **\$41.87 to \$61.14**

52: Livestock HC **+46.03%**, KC & MC **+46.02%**

Example **\$18.58 to \$27.13** and **\$18.88 to \$27.57**

53: Lumber bundled all ports **+46.04%**; super bundled all ports **+46.03%**; Plywood tight secured HC & KC & Kah **+45.97%**, Mo **+45.97%**, La **+45.85%**; Platform all ports **+46.03%**

Example **\$2.48 to \$3.62** and **\$884.56 to \$1291.75**

54: Motorcycle all ports **+46.03%**

Example **\$151.52 to \$221.27** and **\$366.34 to \$534.98**

55: Pipe all ports **+46.02%**

Example **\$35.18 to \$51.37** and **\$41.87 to \$61.14**

56: Recyclables Van HC **+46.02%**, KC & Kah **+46.03%**, Mo & La **+46.04%**; Container 20ft/40ft/45ft all ports **+46.03%**

Example **\$43.74 to \$63.87** and **\$1000.31 to \$1460.78**

57: Reefer Mix/Pallet All Ports **+46.03%**; Container 20ft/40ft/45ft all ports **+46.03%**; non-standard all ports **+46.05%**; Shipper container 40ft **+46.03%**

Example **\$19.24 to \$28.10** and **\$1295.92 to \$1892.47**

58: RoRo 1-way HC **+46.03%**, KC & MC **+46.02%**; return HC **+45.98%**, KC & MC **+46.00%**

Example **\$9.09 to \$13.27** and **\$30.24 to \$44.16**

59: Carrier Equip GVan HC & KC + Kah **+46.03%**, Mo & La **+46.04%**; Container/flatrack 20ft all ports **+46.03%**; Platform 20ft all ports **+46.04%**; Platform/Container 40ft all ports **+46.03%**

Example **\$25.29 to \$36.93** and **\$1334.06 to \$1948.16**



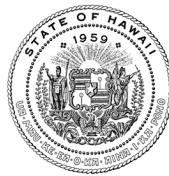
Other Filings



Recent Filings Since Order No. 37280

- YB Local Freight Tariff No. 5A filed on August 24, 2020:
<https://dms.puc.hawaii.gov/dms/DocumentViewer?pid=A1001001A20H24B35157H00139>
 - Contains tariff increases
- YB Local Freight Tariff No. 5A filed on August 27, 2020:
<https://dms.puc.hawaii.gov/dms/DocumentViewer?pid=A1001001A20H28A92059G00797>
 - Contains restored sailing schedule
- Order No. 37290 filed on August 28, 2020:
<https://dms.puc.hawaii.gov/dms/DocumentViewer?pid=A1001001A20H31A80530D01258>
 - Approves the revised tariff sheets

Thank you!



STATE OF HAWAII
PUBLIC UTILITIES COMMISSION
465 S. KING STREET, #103
HONOLULU, HAWAII 96813

Hawaii Public Utilities Commission Instructions for SharePoint

Water Carriers Working Group Meeting #2
9/17/2020



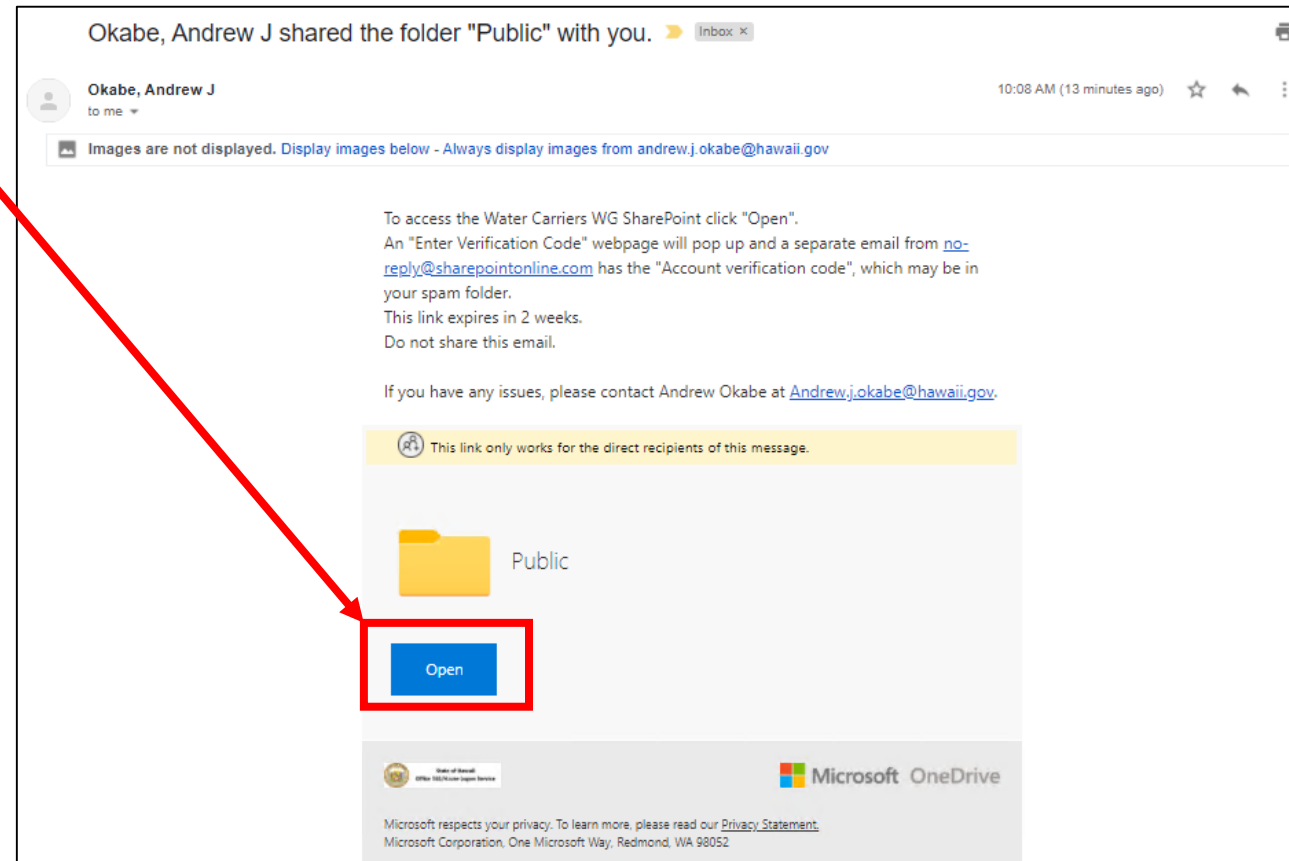
SharePoint for File Sharing

- A single place to share presentation materials, notes, other documents, managed by HPUC Staff
 - Read only access and private at this time.
 - HPUC Staff will post any materials to the SharePoint and create new folders as necessary.
 - Adding shared access can only be done by HPUC Staff.
 - Requires verification via email.
 - Link cannot be shared and is unique per participant.



Getting Started

- You should have received an email from Andrew.j.Okabe@Hawaii.gov.
- Click on “Open”.



Get a Verification Code

- The “Request Verification Code” webpage will appear, click on “Send Code”, when the processing is done the “Enter Verification Code” webpage will appear.

The diagram illustrates the two-step process for requesting and entering a verification code. On the left, the 'Request Verification Code' page shows a 'Send Code' button highlighted with a red box. A red arrow points from this button to the 'Enter Verification Code' page on the right. A second red arrow points from the first page's text area to the 'Send Code' button. The 'Enter Verification Code' page shows a text input field and a 'Verify' button.

Request Verification Code

You've received a secure link to:

Public

To verify your identity, we'll send a code to you at **andrew [redacted]**

Send Code

By clicking Send Code you allow State of Hawaii to use your email address in accordance with their privacy statement. State of Hawaii has not provided links to their terms for you to review.

© 2017 Microsoft Privacy & Cookies

Enter Verification Code

You've received a secure link to:

Public

To open this link, enter the code we just emailed to **andrew [redacted]** [Send again](#)

Enter code ⓘ

Verify

☐ Keep me signed in

Enter the Verification Code

- You will receive an email from no-reply@sharepointonline.com with your verification code, put this into the “Enter Verification Code” webpage, and checkmark “Keep me signed in”, click on “Verify”.

The diagram illustrates the process of verifying a SharePoint account. It shows an email from no-reply@sharepointonline.com with a verification code. Red arrows indicate the flow of information: one arrow points from the verification code in the email to the input field on the 'Enter Verification Code' webpage, and another arrow points from the 'Keep me signed in' checkbox in the email to the same checkbox on the webpage.

Email Content:

is your Microsoft SharePoint verification code. Inbox x

no-reply@sharepointonline.com
to me

10:29 AM (1 minute ago) ☆ ↶ ⋮

Images are not displayed. Display images below - Always display images from no-reply@sharepointonline.com

SharePoint

Hello,

For security purposes, you must enter the code below to verify your account to access Public. The code will only work for 15 minutes and if you request a new code, this code will stop working.

Account verification code:
[Redacted]

Webpage Content:

Microsoft

Enter Verification Code

You've received a secure link to:

Public

To open this link, enter the code we just emailed to **andrew [Redacted]** [Send again](#)

[Redacted]

Verify

☒ Keep me signed in

Start Using SharePoint

- Download by clicking to the left of the folder and then “Download”.
- Open items by clicking on the item name.

Office 365

PY PUC WG for Water Carriers (SR125 SD1)
Private group 6 members

Search + New Share Copy link Download ... All Documents

Documents > General > Public

Name	Modified
Working Group Meeting #1 July 31 2020	3 hours ago
Working Group Meeting #2 September 17 ...	3 hours ago

Declaration of Policy.pdf
Minutes from Working Group Meeting 1_07...
Order-37156_Dkt-2020-0084.pdf
SR125_SD1_.pdf

Search Download Copy to 2 selected

Documents > General > Public

Name	Modified	Modified By
Working Group Meeting #1 Jul...	About an hour ago	Okabe, Andrew J
Working Group Meeting #2 Se...	About an hour ago	Okabe, Andrew J



Accessing the SharePoint After Verification

There are several ways to easily access the Working Group SharePoint:

- Use the shared link that will be included in all emails with documents to distribute (except for meeting notices).
- Add the SharePoint webpage as a bookmark on a browser while on the SharePoint webpage, and utilize the bookmark when needed.
 - For Computers: click the ☆ or ♥ symbol to the right-hand side of the address bar or press Control+D on the keyboard (Command+D for Safari).
 - For iPad/iPhone: Tap the “More” icon at the top and tap on “Add Bookmark”.
 - For Android: Tap the ⋮ icon at the top and tap on the ☆ icon.

Either method requires verification, which is good for two weeks. After the two-week period, re-verification will be required.

For questions regarding SharePoint or to request additional access please email
Andrew.j.Okabe@Hawaii.gov

Thank You!



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