Consolidated and Formatted List of Desired Elements

Meeting Client Needs (many of these are examples)
- Demonstrate constant improvement in service and a desire to meet the needs of its customers throughout the process from initiation of shipping, tracking and retrieval of cargo
- Expediency of the processes by which customers can drop off and pick up freight and cargo at the docks
- Ability to check availability of shipping dates and make reservations online, with available customer service for follow-ups
- A new and/or improved tracking system for tracking goods through the shipping process
- Allow for transport of trucks and smaller vehicles between islands. Not require always moving entire barge
- Continuance of less than container loads
- Offer affordable shipping rates with minimal rate increases. Rates that reflect the cost that producers take on by owning and maintaining their own shipping containers

Flexibility and Efficiency
- Regulatory and operational flexibility
- New vessels that are more economical and can adapt to flexible load configurations and needs
- Barge schedule flexibility based on cargo availability for all regulated and non-regulated cargoes with supporting metrics
- Efficient
- Maximizes the inbound and outbound container space utilization

Financial Viability
- Regular/Annual and equitable rate adjustments to keep pace with annual cost increases, enabling a financially healthy carrier
- Financial viability
- Financial segregation and treatment of regulated/non-regulated cargoes for mixed barge movements, with open opportunity/support of additional water carriers to decrease dependency on a single carrier. This could include utilization/support of Pasha Hawaii and Matson current routings to Neighbor Islands

Safety
- Delivery of agricultural products and livestock are in a safe, timely manner and ensuring they arrive in good, healthy condition
- Safe

Unique Items
- Committed
- Improve infrastructure and consistent availability of properly maintained equipment
- Regulatory parity