

Proposed Agenda for Water Carriers Working Group Subcommittee Meeting on Rates
Friday, February 12, 2021
8:30 – 10:00 a.m.
Virtual meeting via Teams

1. **Approve Agenda**
2. **Review Minutes from 01/29/2020 Subgroup Meeting – 5 minutes (8:35)**
 - Any corrections, additions, or deletions to prior meeting's minutes
3. **Review Desired Futures, Supporting Forces, and Restraining Forces (Steve Hunt) – 10 minutes (8:45)**
 - Overarching guidance for subgroup decision-making on rates
 - Other suggestions to make sure Rates subgroup produces meaningful suggestions
4. **Presentation by YB (Chris Edwards, et al.) – 30 minutes (9:15)**
 - Rate history including PUC rate hikes not approved
 - Capital investment by YB
 - Operating losses sustained by YB
 - Other intra-state water carrier pricing (Matson, Pasha)
5. **Questions and Answers on YB Presentation – 15 minutes (9:30)**
6. **Decisions for Rate Setting - 30 minutes (10:00)**
 - Possibility to reinstate AFRA (or similar interim adjustment program) as a short-term solution that could be implemented now (low-hanging fruit)
 - LCL to remain regulated or deregulate and re-price at market
 - Price individual routes separately or price on the sustainability/profitability as an entire operation (i.e. standalone or subsidized model)
 - Maintain current weekly routes (Maui 3x, Kaua'i 2x, Kawaihae 2x, Hilo 2x, Moloka'i 2x, and Lāna'i 1x) or allow alternative route scheduling
 - Suggestions on Agricultural and Livestock pricing beyond the current 30% discount (subsidies, tax credits, higher prices for other cargo, etc.)
7. **Set Date and Time for Next Subgroup Meeting**